

Financial Highlights

Group

Performance Highlights - Quarter ended 31 March 2025



*EBITDA Margin on Net Revenue



*Capital Expenditure to Revenue Ratio¹¹



*Net Debt to EBITDA¹²
 **Average maturity of debt in years

Declaration of Interim Dividends on 08 May 2025



The notice of declaration of dividend is available on our website.

Emtel Limited - Abridged Unaudited Financial Statements

For the Quarter ended 31 March 2025

Condensed Statements of Profit or Loss

	The Group	
	Unaudited Quarter ended	Unaudited Quarter ended
	31-Mar-25 Rs 000	31-Mar-24 Rs 000
Continuing operations		
Service revenue ¹	902,575	816,940
Non service revenue ¹	82,253	66,793
Revenue¹	984,828	883,733
Net revenue¹	885,909	793,794
EBITDA²	480,807	412,130
Depreciation and amortisation	(239,756)	(211,442)
Underlying operating profit⁴	241,051	200,688
Solidarity levy on revenue	(9,998)	(8,900)
Other gains and losses ⁶	10,634	(17,152)
Other one off transactions ⁷	(1,193)	(250)
Operating profit	240,494	174,386
Net finance costs ⁸	(58,603)	(56,709)
Profit before tax	181,891	117,677
Tax expense ¹¹	(49,207)	(34,270)
Corporate Climate Responsibility Levy	(4,629)	-
Profit for the period from continuing operations	128,055	83,407
Discontinued operations		
Profit/(Loss) for the period from discontinued operations	10,653	(26,218)
Profit for the period	138,708	57,189
Other comprehensive income for the period	292	-
Total comprehensive income for the period	139,000	57,189
Total comprehensive income attributable to :-		
Owners of the parent	136,464	74,852
Non-controlling interest	2,536	(17,663)
	139,000	57,189

Condensed Statements of Cash Flows

	The Group		
	Unaudited Quarter ended 31-Mar-25 Rs 000	Audited Year ended 31-Dec-24 Rs 000	Unaudited Quarter ended 31-Mar-24 Rs 000
Net cash generated from operating activities	556,909	1,897,907	428,010
Net cash used in investing activities	(494,982)	(1,067,815)	(325,659)
Net cash (used)/generated in financing activities	(3,445)	54,977	(25,664)
Free cash flow to equity	58,482	885,069	76,687
Dividend payment	-	(699,250)	(130,000)
Net movements in cash	58,482	185,819	(53,313)
Cash and cash equivalents at 01 January	455,222	275,989	275,989
Net foreign exchange difference	(1,933)	(6,586)	1,860
Cash and cash equivalents at end of the period	511,771	455,222	224,536

Basis of Preparation

The Board of Emtel Limited hereby presents the Group's unaudited abridged financial statements for the period ended 31 March 2025. The abridged financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and on the same basis as the accounting policies set out in the audited statutory financial statements for the year ended 31 December 2024. In accordance with IFRS 5, the Group has presented its current period results and restated its comparatives for discontinued activities.

Group Financial Performance Review

• We are pleased to report another quarter of strong financial performance. Our results of first quarter of 2025 ("Q12025") reflect the continued positive momentum generated by customer growth, average revenue per user ("ARPU") growth and increased services adoption across our various segments – mobile data, home internet, enterprise and Fintech. This consistent success is a direct result of our sustained investment in infrastructure, technology and our people together with strong execution. We have achieved growth in our customer base across key segments, demonstrating the broad appeal and value proposition of our offerings.

• Our dedication to delivering exceptional customer experiences continues to foster loyalty and drive adoption.

• We are committed to operational efficiency, value based capital allocation and continuous innovation, enabling us to scale effectively and deliver enhanced value.

• Our investment in and management of our talented team is a cornerstone of our success, fostering a culture of high performance and collaboration.

• These combined efforts and collaboration together with high engagement of our teams have resulted in substantial growth in Q12025 key metrics over Q12024, reflecting the strength of executing our strategy. The key financial highlights in Q12025 are:

Revenue¹: Up by 11.4% in compared to Q12024

Service Revenue¹: A robust 10.5% growth compared to Q12024

EBITDA Margin on Revenue¹: Up at 48.8% compared to 46.6% in Q12024

EBITDA Margin on Net Revenue¹: Up at 54.3% is compared to 51.9% in Q12024

Underlying operating profit⁴: Up by 19.9% compared to Q12024

Capital expenditure is higher in Q12025 compared to Q12024 due to major project investment in the current quarter on the deployment of additional 5G sites to extend our coverage even further to reach some 90% of the population, 5G routers for Airbox customers, core licenses and our state of the art cloud infrastructure. All these capital expenditures are revenue generating and create further opportunities for growth. The capex expenditure has been front loaded in the first quarter to optimise growth during the year and will drop off considerably during the next nine months.

Debt: Net debt stood at **Rs 3.75 billion**, with an average maturity of **3.21 years**. The average cost of debt is **4.59%** in Q12025 compared to **4.94%** in Q12024.

Condensed Statements of Financial Position

	The Group		
	Unaudited As at 31-Mar-25 Rs 000	Audited As at 31-Dec-24 Rs 000	Unaudited As at 31-Mar-24 Rs 000
Assets			
Property, plant and equipment	5,344,057	5,126,848	5,167,347
Right-of-use assets	741,654	783,986	833,979
Intangible assets	173,244	183,386	213,162
Financial assets at fair value through OCI ⁹	1,704	1,412	1,229
Total non current assets	6,260,659	6,095,632	6,215,717
Current assets	966,706	1,012,023	960,428
Assets held for sale	484,903	402,128	-
Total Assets	7,712,268	7,509,783	7,176,145
Equity and Liabilities			
Stated capital	151,800	151,800	151,800
Retained earnings	713,805	577,633	867,104
Other reserves	76,192	75,900	72,890
Non controlling interest	(74,051)	(76,587)	(17,900)
Total equity before common control reserves¹⁰	867,746	728,746	1,073,894
Common control reserves ¹⁰	(1,030,768)	(1,030,768)	(1,030,768)
Total equity	(163,022)	(302,022)	43,126
Non-current liabilities	4,653,702	4,718,390	3,198,926
Current liabilities	2,615,524	2,564,135	3,934,093
Liabilities held for sale	606,064	529,280	-
Total Equity and Liabilities	7,712,268	7,509,783	7,176,145

Condensed Statements of Changes in Equity

	The Group			
	Owners of the parent Rs 000	Common control reserves ¹⁰ Rs 000	Non-controlling interest Rs 000	Total Equity Rs 000
Unaudited				
At 1 January 2024	1,146,942	(1,030,768)	(237)	115,937
Profit for the period	74,852	-	(17,663)	57,189
Other comprehensive income	-	-	-	-
Total comprehensive income	74,852	-	(17,663)	57,189
Dividends	(130,000)	-	-	(130,000)
At 31 March 2024	1,091,794	(1,030,768)	(17,900)	43,126
Audited				
At 1 January 2024	1,146,942	(1,030,768)	(237)	115,937
Profit for the year	350,652	-	(74,534)	276,118
Other comprehensive income	6,989	-	(1,816)	5,173
Total comprehensive income	357,641	-	(76,350)	281,291
Dividends	(699,250)	-	-	(699,250)
At 31 December 2024	805,333	(1,030,768)	(76,587)	(302,022)
Unaudited				
At 1 January 2025	805,333	(1,030,768)	(76,587)	(302,022)
Profit for the period	136,172	-	2,536	138,708
Other comprehensive income	292	-	-	292
Total comprehensive income	136,464	-	2,536	139,000
At 31 March 2025	941,797	(1,030,768)	(74,051)	(163,022)

Assets and Liabilities Held for Sale: Following the Share Purchase Agreement for the sale of the media business, assets and liabilities related to this business have been classified as "held for sale" under IFRS 5. On 30 April 2025, the sale of the media business ("the Transaction") was completed with Canal+ International whereby Emtel disposed 25.14% of its effective shareholding in MC Vision Ltd. The proceeds from the Transaction is EUR 14.73 million of which 80% was received on 30 April 2025 and the remaining 20% shall be received by 31 May 2025. Emtel has also reached an agreement to dispose of the remaining effective shareholding of 22.5% to Currimjee Jeewanjee & Company Limited at the same price as the Transaction with Canal+ International and this leg of the Transaction shall be completed in the second half of the year subject to relevant approvals. The disposal of media business is estimated to generate a group profit of Rs 1.54 billion and generate cash flows of Rs 1.44 billion. This transaction will contribute to streamlining the operations of Emtel, focus on our core activities and Fintech Services.

Equity: As at 31 March 2025, the Group's total equity was negative Rs 163 million. The common control reserves pertain to the acquisition of the media business in the year 2020 which is a goodwill in nature but is accounted as a negative reserve since it qualifies for a transaction under common control under IFRS 3. Following the first leg of the Transaction on the sale of the media business which was completed on 30 April 2025, the overall group equity and cash flows have improved. The Transaction shall be reflected in our second quarter results.

Outlook

Performance - The strong performance of the first quarter across all product segments and across all metrics positions Emtel with strong momentum for the remainder of the year. We are confident that our strategic initiatives, together with focus on customer growth, innovation, people development and engagement together with operational efficiency will contribute to sustainable long term growth.

Media Business - The sale of the media business will allow Emtel to redeploy its capital, reduce debt and focus on its core activities together with Fintech Services.

Dividends

On 8 May 2025, the Board approved an interim dividend for the financial year ending 31 December 2025 of **Rs 0.77 per share**, representing a total payout of **Rs 350.7 million** and reflecting our strong financial position and commitment to delivering value to our shareholders. The dividend will be paid on or about 16 June 2025 and the shares will be traded cum-dividend up to the market day of 02 June 2025 and ex-dividend on 03 June 2025.

By Order of the Board

Currimjee Secretaries Limited
 Company Secretary
 08 May 2025

Copies of the abridged unaudited financial statements can also be viewed on the website and the statement of direct and indirect interests of officers of the Company are available free of charge, upon request made to the Company Secretary Currimjee Secretaries Limited, 36, Royal Street, Port Louis 11602, Mauritius. The above abridged unaudited financial statements are issued pursuant to Listing Rule 12.20 and Securities Act 2005. The Board of Directors of Emtel Limited accepts full responsibility for the accuracy of the information contained in these abridged unaudited financial statements.

- Revenue** comprise of service revenue and non service revenue. Service revenue is of a recurring nature and comprise of revenues from usage of mobile data, voice, sms, home internet, enterprise services and similar recurring revenues. Non service revenue comprise of sales of devices and tower rentals.
- EBITDA** is earnings before interest, tax, depreciation, amortisation, and excluding other one off transactions, solidarity levy on revenue and foreign exchange gains or losses.
- Net revenue** comprise of revenue less directly related costs; interconnect costs and cost of devices.
- Underlying operating profit** is operating profit before solidarity levy on revenue, other gains and losses and other one off transactions.
- Underlying profit before tax** is profit before tax adjusted for solidarity levy on revenue, other gains and losses and other one off transactions.
- Other gains and losses** comprise of profit on disposal of asset and foreign exchange gains or losses among others.
- Other one off transactions** are exceptional and not recurring in nature.
- Net finance costs** comprise of interest on bonds, loans, overdraft and lease liabilities pertaining to right of use of assets, and foreign exchange gains and losses.
- OCI** refers to the other comprehensive income where unrealised gains and losses are recorded.
- Common control reserves** represent business combination transaction under common control under IFRS 3.
- Capital Expenditure** represents the additions to property, plant, equipment and intangible assets during the period. Capital Expenditure to Revenue Ratio is calculated by dividing the capital expenditure with revenue for the same period.
- Net Debt** represents the total debts excluding leases less cash and cash equivalents. Net Debt to EBITDA is calculated by dividing the Net Debt at end of the period by the EBITDA for the last 12 months.
- Tax expense** comprises of corporate income tax, corporate social responsibility fund and solidarity levy.