

## **TENSAI PROPERTY SERVICES LIMITED**

(incorporated in South Africa under registration number 2013/113717/06)
(the "Issuer")

# Issue of USD29,000.000.00 TEN.D0101 Floating Rate Notes under its USD250,000,000 Medium Term Note Programme

This Applicable Pricing Supplement must be read in conjunction with the programme memorandum dated 30<sup>th</sup> September 2019 approved by the LEC and filed with the FSC, prepared by the Issuer in connection with its USD250,000,000 Medium Term Note Programme (the "**Programme Memorandum**").

Capitalised terms used but not separately defined in this Applicable Pricing Supplement have the meanings given to them in the section of the Programme Memorandum headed "Definitions and Interpretation".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described in it. The Notes described in this document are issued on and subject to the Conditions, as amended and/or supplemented by the terms and conditions set out in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement will prevail.

# **DESCRIPTION OF THE NOTES**

1.	Issuer	Tensai Property Services Limited
2.	Status of Notes	Senior Note, unsecured
3.	Form of Notes	Listed registered Notes. The Notes in this Tranche are
		issued in certificated form to the Noteholders'.

Series Number

5. Tranche Number 2 6. Aggregate Nominal Amount: (a) Series USD51,000,000 (b) Tranche USD29,000,000 7. Interest Interest-bearing 8. Interest Payment Basis Floating Rate 9. Automatic/Optional Conversion N/A from one Interest/Redemption/Payment Basis to another 10. 20 November 2019 Issue Date 11. Nominal Amount per Note USD1,000,000 12. **Specified Denomination** USD1,000,000 13. Issue Price 101.376067% equating to USD29,399,059.00 14. Interest Commencement Date 15 October 2019 15. **Maturity Date** 2 October 2026, provided that the Issuer shall have an option to extend the Maturity Date to the date which falls two years after the initial Maturity Date on 30 Business Days' notice to the Noteholders. Should the Issuer exercise the above option to extend the initial Maturity Date it may, by notice to the Noteholders delivered no later than 15 Business Days prior to the extended Maturity Date, request a further extension to the Maturity Date. Any further extension will require the approval of all of the Noteholders.

of the Maturity Date.

The Issuer undertakes to obtain all regulatory or other consents which may be required in respect of any extension

16. Following Business Day Convention Applicable Business Day Convention 17. Applicable Business Centre South Africa and Mauritius 18. Final Redemption Amount USD29,000,000.00 19. Three Business Days before each Interest Payment Date in Last Day to Register every year. 20. **Books Closed Periods** The Register will be closed from the Last Day to Register to the Interest Payment Date (all dates inclusive) in each year until the Maturity Date. 21. **Default Rate** 200 basis points. As at the date of this issue, the Issuer has issued Notes in 22. Value of Aggregate Nominal Amount the aggregate total amount of USD0 (excluding this of all Notes issued under the Tranche) under the Programme. Programme as at the Issue Date The aggregate Nominal Amount of all Notes issued under the Programme as at the Issue Date, together with the aggregate Nominal Amount of this Tranche (when issued), will not exceed the Programme Amount. **FIXED RATE NOTES** N/A **FLOATING RATE NOTES** 23. Floating Interest (a) 15 April and 15 October each year, provided that the first Payment Dates Floating Interest Payment Date shall be 15 April 2020. Interest Periods (b) Each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date, provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date. Minimum Rate of N/A (c) Interest

(d) Maximum Rate of N/A Interest

(e) Other terms relating to the method of calculating interest (e.g.: Day Count Fraction, rounding up provision) Day Count, actual number of days determined with reference to a 365-day year.

24. Manner in which the Rate of Interest is to be determined Other.

The Rate of Interest is VWAP US Prime plus the Margin.

For purposes of this Applicable Pricing Supplement, "VWAP US Prime" means, for each Interest Period, the VWAP price for United States prime rate as published on Bloomberg (Ticker: PRIME Index) or such other information service as may reasonably be determined by the Calculation Agent, on the Interest Determination Date.

The Interest Rate Determination Date for an Interest Period is the last day of that Interest Period.

25. Margin 160 basis points.

26. If ISDA Determination: N/A

27. If Screen Determination: N/A

28. Calculation Agent responsible for calculating amount of principal and interest

MCB Registry & Securities Ltd, Level 1, Raymond Lamusse Building, Sir William Newton Street, Port Louis, Mauritius, Tel: +230 202 5000, Email: <a href="mailto:mcbrs@mcbcm.mu">mcbrs@mcbcm.mu</a>)

ZERO COUPON NOTES N/A

PARTLY PAID NOTES N/A

INSTALMENT NOTES N/A

MIXED RATE NOTES N/A

INDEX-LINKED NOTES N/A

**DUAL CURRENCY NOTES** N/A

**EXCHANGEABLE NOTES** N/A

**EXTENDIBLE NOTES** N/A

OTHER NOTES N/A

PROVISIONS REGARDING

**REDEMPTION/MATURITY** 

29. Issuer's Optional Redemption: Yes

If yes:

(a) Optional Redemption 15 April each year.

**Dates** 

(b) Optional Redemption Final Redemption Amount

Amounts and method, if any, of calculation of

such amounts

(c) Minimum period of Not less than 90 days

notice (if different from

Condition 8.4

(Redemption at the Option of the Issuer))

(d) If redeemable in part: Yes

Minimum Redemption N/A

Amounts

Higher Redemption N/A Amounts

- (e) Other terms applicable None on redemption
- 30. Redemption at the Option of the No Senior Noteholders:
- 31. Early Redemption Amounts payable Yes on redemption for taxation reasons, redemption in the event that the Senior Notes are no longer listed on a Financial Exchange or on Event of Default (if required).

If no:

- (a) Amount payable; or N/A
- (b) Method of calculation of N/A amount payable
- 32. Other terms applicable on redemption

The following additional ground of redemption shall apply to this Tranche of Notes:

Redemption in the event that NAV Cover Ratio is not maintained

- 1.1. For purposes of these provisions:
  - 1.1.1. "Issuer NAV" means the consolidated net asset value of the Issuer, being:
    - 1.1.1.1. the NAV per the most-recent financial statements of the companies in

which the Issuer is invested; plus

- 1.1.1.2. the Issuer's cash on hand; plus
- 1.1.1.3. any other financial assets held by the Issuer; less
- 1.1.1.4. any indebtedness of the Issuer, excluding subordinated intercompany debt and excluding the Outstanding Nominal Amount of Notes in this Series; and
- 1.1.2. "NAV Cover Ratio" means at any time the Issuer NAV, divided by the Outstanding Nominal Amount (plus accrued but unpaid interest) of this Series of Notes.
- 1.2. If at any time the Issuer fails to maintain a NAV Cover Ratio of at least 1.5 and then fails to restore the NAV Cover Ratio to at least 1.5 within 10 days, the Issuer will be required to redeem this Tranche of Notes (in full and not only in part).
- 1.3. Promptly upon the Issuer becoming aware that the NAV Cover Ratio has fallen below 1.5, the Issuer shall give notice to the Noteholders of this Tranche in accordance with Condition 15 (*Notices*) specifying that the required NAV Cover Ratio has not been maintained.

- 1.4. If the Issuer then fails to restore the NAV Cover Ratio to at least 1.5 within 10 days, it shall redeem this Tranche of Notes at the Early Redemption Amount together with accrued interest (if any).
- 1.5. Redemption shall occur on the next Interest Payment Date following the last day of the 10 day cure period unless that Interest Payment Date falls within 30 days after that last day, in which case the Issuer shall redeem this Tranche of Notes on the second Interest Payment Date following that last day, provided that in each case the Notes shall not be redeemed later than their Maturity Date.

#### **GENERAL**

As at the date of this issue, the Issuer has issued Notes in 33. Notes in issue the aggregate total amount of USD21,000,000 (excluding this Tranche) under the Programme. 34. Financial Exchange SEM 35. Paying Agent MCB Registry & Securities Ltd, Level 1, Raymond Lamusse Building, Sir William Newton Street, Port Louis, Mauritius, Tel: +230 202 5000, Email: mcbrs.enquiries @mcbcm.mu) 36. Transfer Agent MCB Registry & Securities Ltd, Level 1, Raymond Lamusse Building, Sir William Newton Street, Port Louis, Mauritius, Tel: +230 202 5000, Email: mcbrs.enquiries @mcbcm.mu) 37. Additional selling restrictions None 38. ISIN No. MU0653d01016 39. Stock Code TENS.D0101 40. Method of distribution Private placement - It is not expected that an active secondary market will develop in the Notes of TPS on the

SEM

- If syndicated, names of N/A managers
- If non-syndicated, name of N/A
   Dealer
- Governing law (if the laws of N/A Mauritius are not applicable)
- 44. Use of proceeds

The Issuer will use the issue proceeds of this Tranche of Notes to fund:

- (a) the acquisition of shares listed on the Main Board of the exchange operated by the JSE Limited in South Africa in the capital of EPP N.V. (formerly Echo Polska Properties N.V.) (Company No. 64965945), a company incorporated and existing under the laws of the Netherlands and which has a primary listing on the Main Board of the exchange operated by the JSE Limited and the Euro MTF Market of the Luxembourg Stock Exchange;
- (b) the acquisition of such other securities listed on the exchange operated by the JSE Limited by entities whose primary business is property investment or development approved by a Special Resolution of the Noteholders;
- (c) the acquisition of such immoveable propertiesin South Africa approved by a Special Resolution of the Noteholders; and
- (d) such further acquisitions and investments in South Africa approved by the Noteholders by Special Resolution.
- 45. Pricing Methodology

N/A

46. Other provisions

The following additional Conditions apply to this Tranche of Notes:

Additional Information Undertaking

For purposes of this additional Condition only, capitalised terms have the meanings given to them in the Margin Call Agreement.

If the Issuer (as Security Provider) is required to submit a proposal to the Lenders pursuant to clause 3.2 of the Margin Call Agreement, the Issuer will provide a copy of that proposal and all information submitted with that proposal to the Noteholders at the same time as that information is provided to the Lenders.

#### Distributions

The Issuer shall not make any distributions (as defined in the Companies Act), whether in the form of a single transaction or a series of related transactions, without the prior consent of a Special Resolutions of Noteholders, unless the NAV Cover Ratio immediately after making that distribution or the last distribution in a series of related transactions, as the case may be, will be at least 1.8.

#### Restriction on incurring further Financial Indebtedness

The Issuer shall not incur any Financial Indebtedness after the Issue Date without the prior consent of a Special Resolution of Noteholders, other than:

- (a) Subordination Indebtedness; and
- (b) further Notes in this Series in an aggregate
  Outstanding Nominal Amount not exceeding
  USD51,000,000.
- 47. Issuer Rating and issue date N/A
- 48. Date of rating review N/A
- 49. Programme Rating and issue N/A date
- 50. Date of rating review N/A

51. Notes Rating and issue date N/A
52. Date of rating review N/A
53. Rating Agency N/A

## Responsibility:

The Issuer certifies that to the best of its knowledge and belief:

- (a) there are no facts that have been omitted which would make any statement in Applicable Pricing Supplement false or misleading;
- (b) all reasonable enquiries to ascertain those facts have been made; and
- (c) this Applicable Pricing Supplement contains all information required by law and the Listing Rules.

The directors of the Issuer collectively and individually accept full responsibility for the accuracy of the information set out in the Programme Memorandum, this Applicable Pricing Supplement, the Issuer's annual financial statements, the Issuer's annual report, any interim quarterly financial reports and any amendments or supplements to any of those documents, except as otherwise stated.

None of the LEC, the SEM or the FSC assumes any responsibility for the contents of this document. The LEC, the SEM and the FSC make no representation as to the accuracy or completeness of any of the statements made or opinions expressed in this document and expressly disclaim any liability whatsoever for any loss arising from or in reliance upon the whole or any part of this document.

Application is hereby made to list this issue of Notes on the SEM.

SIGNED at	on this 20 day of November 2019.
For:	TENSAI PROPERTY SERVICES LIMITED
Signature:	who warrants that he / she is duly authorised thereto
Name: Capacity:	